

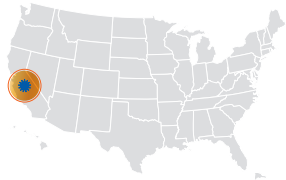
SUCCESS STORY

GRID ALTERNATIVES

Nathan and Esther Delahay. Fresno, CA



Official Solar Module Provider of GRID Alternatives



The Delahay's take a break from fixing the crew lunch and pose with the volunteers for a group photograph.

INSTALLATION

| | |
|-------------|---------------------------|
| Owner | Nathan and Esther Delahay |
| Location | Fresno, CA |
| Size | 2.6 kWp |
| Module Type | YGE 230 |
| Connected | April 26, 2011 |
| Installer | GRID Alternatives |

TECHNICAL SPECIFICATIONS

| | |
|--|-------------------|
| Number and Module Type | 13 units; YGE 230 |
| Lifetime Energy Yield | 156,585 kWh |
| Value of Energy Produced over Lifetime | \$26,150 |
| Lifetime CO ₂ -savings | 105 tons |

YINGLI SOLAR MAKES A POSITIVE IMPACT ON CALIFORNIA COMMUNITIES

Yingli Americas and nonprofit GRID Alternatives are working together to install 1 MW of solar energy systems for low-income families throughout 2011. Nathan and Esther Delahay of Fresno, CA, are one of hundreds of families who have already benefitted from the partnership. The Delahays are positive influences in their community through participation in their neighborhood association, Nathan's leadership of a youth group and Esther's work with a nonprofit that helps young people develop basic life skills in a caring environment. Their home is often an afterschool respite for the young people in their neighborhood, whom they can now more comfortably support with the savings from the Yingli Solar modules that were provided and installed free of cost. Nathan and Esther worked alongside GRID Alternatives and job trainees to help install their own solar electric system and were energized by the experience. "When you start empowering people that's when lives start changing," said Nathan. Through the contributions to the Delahay family from Yingli Solar and GRID Alternatives, a whole neighborhood stands to benefit.

“GRID Alternatives is grateful to Yingli for helping us make solar power available to the working families that need the savings the most, while **helping build the clean energy workforce of the future**. We are also proving that if solar is a viable technology for low-income families, it can work for anyone anywhere.”

– Erica Mackie,
Executive Director and Co-Founder
of GRID Alternatives

GRID Alternatives is a nonprofit solar installer. GRID Alternatives provides solar electric systems for families that most need the savings, while creating opportunities for hands-on experience in the growing field of solar installation.

To learn more, please go to
www.GRIDAlternatives.org



Left: Five of the volunteer workers take a moment to smile for the camera before getting back onto the roof for installation.

Right: The final product after a day of hard work: a 13 panel system shining on the Delahay's roof.



DETAILS ABOUT THE SYSTEM

- The Delahay home was the first home purchased by the City of Fresno's Housing and Community Development Division through the federally funded Neighborhood Stabilization Program — established for the purpose of stabilizing communities that have suffered from foreclosures and abandonment.
- The Lowell neighborhood in which they live is one of the oldest, most historic neighborhoods in the City of Fresno, with 70% of its residents living in poverty at a median income level of \$14,213.
- The Yingli Solar and GRID Alternatives partnership will help 400 families, provide thousands of job training opportunities and generate \$10 million worth of renewable energy from the solar electric systems in 2011.